## Dialogue

A: Good morning, I'm the manager, how can I help you?
B: We'd like to apply for a mortgage.
A: Have you found a property you're interested in?
B: Yes, we have.
A: How much would you like to borrow?
B: Well, the property is $\$ 75,000$, but we have a deposit of $\mathbf{\$ 2 5 , 0 0 0}$.
A: So you need a $\mathbf{\$ 5 0 , 0 0 0}$ loan. Do you have an account with this bank?
B: Yes, we both have accounts here. I've had my account for over fifteen years.
A: How much do you both earn?
B:I earn $\$ 15,000$ and my wife earns $\$ 12,500$.
A: That's fine. Now please complete this form.


## VOCABULARY WORDS

mortgage
property
loan
account

## LET'S TALK

1. What would you do if you saw some interesting property?
Apply for a mortgage or save and wait until you have enough money to purchase it? Why?
2. If you won the lottery, what would you do with the money?
3. What are your priorities when it comes to money?
4. There are a lot of people having problems on how to pay all their mortgage. How could one possibly avoid financial problems when it comes to loans and mortgage?
5. Do you have any plans of applying for a loan? What do you plan to do with the money?

