

Salesperson: Good morning sir. Welcome to Motors
International!

James: Yes, good morning. I'm looking for a car.

Salesperson: Yes, sir. A new one?

James: No, I want a **used car**.

Salesperson: We have a **recent model** and a late model.
Which one do you **prefer**?

James: A late model please. Late model **economy car**.

Salesperson: What price do you have in mind for the car?

James: What is the **price range** of your economy cars?

I wanted to buy it around \$8,500.

Salesperson: I'm afraid Sir you can't buy a late model car with
that price.

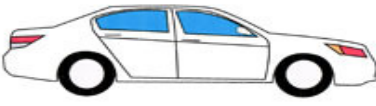
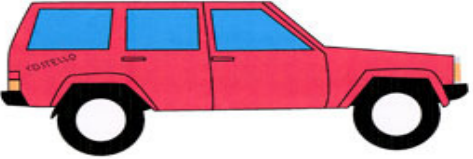
James: Really? Are you sure?

Salesperson: You're right. But I have a nice price to offer you.

A late model for \$12,500.



Vocabulary

	New Low-Emissions Computer with sat-nav and wireless broadband Assembled by unionised labor
	Used, 11 years old Good Economy Used by previous owner mainly in desert scratched on back

new car

used car

Comprehension Questions:

- 1) What did Mr. James want to buy?
- 2) What are the different types of cars that Motors International sell?
- 3) How much was the money Mr. James prepared for the used economy car?
- 4) What was the offer of the Salesperson to Mr. James?

Let's Talk:

- 1) Do you have your own car? What type of car do you have?
- 2) What car brand do you think is the best?
- 3) Do you want to buy a used car or a recent car? Why?